

# THOMAS CULWELL

## CONSULTANT

 TC PORTFOLIO WEBSITE  
 TC LINKEDIN

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## SUMMARY

I'm a strategic, analytically minded professional with a track record of driving growth, launching new offerings, and solving complex problems across strategy, operations, and technology. At FORTNA, I led the development of a multimillion-dollar solution offering and worked across functions to uncover new market opportunities. I'm drawn to management consulting for the pace, challenge, and impact—and I'm equipped to contribute immediately through sharp problem-solving, cross-functional experience, exposure to executive leadership, and a deep curiosity for how businesses grow and evolve.

## EDUCATION



**GEORGIA INSTITUTE OF TECHNOLOGY | 2021—2022**  
 M.S. SUPPLY CHAIN ENGINEERING  
 GPA: 3.62



**GEORGIA INSTITUTE OF TECHNOLOGY | 2017—2021**  
 B.S. INDUSTRIAL AND SYSTEMS ENGINEERING  
 GPA: 3.82, HIGHEST HONORS

## EXPERIENCE

### FORTNA

**FORTNA | 2022—Current**

#### **BUSINESS CONSULTANT, WAREHOUSE READY SOLUTIONS**

Researched, developed, launched, and executed a new solution offering—Warehouse-Ready Solutions, generating ~\$9,000,000 of net new business in one year post-launch.

#### **BUSINESS ANALYST, STRATEGY & TRANSFORMATION**

Designed, conducted, and analyzed a global survey of 180+ Supply Chain Executives, surfacing critical industry trends and unmet client needs; used findings to shape FORTNA's go-to-market strategy and inform the development of high-growth initiatives, including Warehouse Ready Solutions and our RFP strategy.

#### **ANALYST, ROTATIONAL LEADERSHIP PROGRAM**

Completed a year-long leadership development program, delivering high-impact work across core business units—including Solution Design, Project Management, and Corporate Strategy. Contributed to client solutioning, internal process improvements, and executive-level decision support.

### CARMAX

**CARMAX | 2021**

#### **BUSINESS ANALYST INTERN**

Built and deployed Tableau dashboards to visualize and track key recruiting and operational KPIs for CarMax's call centers, enabling leadership to monitor performance and improve hiring outcomes in real-time.

### Crimson&Co\*

Supply Chain Consulting

**CRIMSON & CO | 2020**

#### **SUPPLY CHAIN CONSULTING INTERN**

Analyzed ecommerce warehouse labor standards and redesigned process documentation, leading to improved labor cost accuracy and increased fulfillment efficiency for a major retail client.

### Southwire\*

**SOUTHWIRE | 2019**

#### **MATERIALS MANAGEMENT INTERN**

Developed a Python-based OCR tool to automate data extraction from goods receipts, reducing manual entry time and increasing accuracy across materials management workflows.



“GET UP AND **MOVE.**”

## LEADERSHIP



**Georgia Tech Men's Football**  
 NCAA Athlete



**Georgia Tech Men's Club Soccer**  
 President



**JS Ars-Laquenexy (Soccer Club)**  
 Athlete



**Euro Relief**  
 Volunteer

## SKILLS

Python, R, SQL, Tableau, Tesseract  
 OCR, Wordpress, Elementor

## PASSIONS

Competitive Sports, Fitness, Piano, Film  
 Photography, Woodworking, Travel,  
 Dining

## QUOTE

“IF I'M AN ADVOCATE FOR ANYTHING,  
 IT'S TO MOVE. AS FAR AS YOU CAN, AS  
 MUCH AS YOU CAN. ACROSS THE  
 OCEAN, OR SIMPLY ACROSS THE  
 RIVER. **THE EXTENT TO WHICH YOU  
 CAN WALK IN SOMEONE ELSE'S  
 SHOES** OR AT LEAST EAT THEIR FOOD,  
 IT'S A PLUS FOR EVERYBODY.

OPEN YOUR MIND, GET UP OFF THE  
 COUCH, **MOVE.**”

**ANTHONY BOURDAIN**